BILL 24-69 ORDINANCE 24.69

AN ORDINANCE APPROVING A FUNDING AGREEMENT FOR CONSIDERATION OF THE PATRIOTS EQUITY PARTNERS, LLC PROPOSAL FOR CHAPTER 100 SUPPORT FOR ANGLER'S OUTPOST

WHEREAS, the Developer has requested that the City consider the approval of: (i) real property tax abatement ("Chpt. 100 Tax Abatement") granted pursuant to RSMo. §§ 100.010-100.200 (the "Act"); (ii) a Chpt. 100 Tax Abatement Plan for an Industrial Development Project ("Chpt. 100 Plan"); (iii) a Chpt. 100 Tax Abatement Cost Benefit-Analysis; and (iv) other documentation necessary for the approval of the foregoing in accordance with the Act and other applicable laws, to provide assistance to the Developer or its affiliate for the construction, reconstruction, installation or rehabilitation of vacant property into a family-friendly angler focused lodging facility (the "Project"). For purposes of this Agreement, all of the documents referenced in the foregoing (i)-(iv) and proposed by Developer shall be referred to as the "Application".

WHEREAS, the City is authorized to enter into all contracts necessary or incidental to the implementation and furtherance of a redevelopment project; and

WHEREAS, pursuant to Section 70.220 of the Revised Statutes of Missouri, the City is authorized to contract and cooperate with any private person for the planning, development, construction and operation of any public improvement or facility; and

WHEREAS, the Board of Aldermen desires to enter into an agreement to ensure that the City has a source of funds to finance costs incurred for additional legal, financial and other consultants or for direct out-of-pocket expenses and other costs to review, evaluate, process and consider the Application.

NOW THEREFORE, BE IT ORDAINED BY THE BOARD OF ALDERMEN OF THE CITY OF OSAGE BEACH, MISSOURI, AS FOLLOWS:

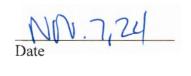
- 1. The Funding Agreement attached as <u>Exhibit A</u> is approved and may be executed by the Mayor on behalf of the City.
- 2. This Ordinance shall take effect immediately upon passage by the Board of Aldermen Aldermen and approval by the Mayor.

READ FIRST TIME: November 7, 2024 READ SECOND TIME: November 7, 2024

I hereby certify that the above Ordinance No. 24.69. The votes thereon were as follows:

Ayes: 5 Nays: 0 Abstentions: 0 Absent: 1

This Ordinance is hereby transmitted to the Mayor for his signature.



Tara Berreth, City Clerk

Approved as to form:

Cole Bradbury, City Attorney

I hereby approve Ordinance No. 24.69.

ATTEST:

Michael Harmison, Mayor

Tara Berreth, City Clerk

FUNDING AGREEMENT

This FUNDING AGREEMENT ("Agreement") is entered into this __day of \(\text{\text{\$\lambda\$}} \), 2024, (the "Effective Date") between the CITY OF OSAGE BEACH, MISSOURI (the "City"), and PATRIOTS EQUITY PARTNERS LLC (the "Developer").

RECITALS

WHEREAS, the City is a fourth-class city incorporated and exercising governmental functions and powers pursuant to the Constitution and the Revised Statutes of the State of Missouri; and

WHEREAS, the Developer is a limited liability company and is authorized to conduct business in the State of Missouri; and

WHEREAS, the Developer has requested that the City consider the approval of: (i) real property tax abatement ("Chpt. 100 Tax Abatement") granted pursuant to RSMo. §§ 100.010-100.200 (the "Act"); (ii) a Chpt. 100 Tax Abatement Plan for an Industrial Development Project ("Chpt. 100 Plan"); (iii) a Chpt. 100 Tax Abatement Cost Benefit-Analysis; and (iv) other documenation necessary for the approval of the foregoing in accordance with the Act and other applicable laws, to provide assistance to the Developer or its affiliate for the construction, reconstruction, installation or rehabilitation of vacant property into a family-friendly angler focused lodging facility (the "Project"). For purposes of this Agreement, all of the documents referenced in the foregoing (i)-(iv) and proposed by Developer shall be referred to as the "Application".

WHEREAS, if the Application is approved by the City, the City may be requested to provide such other services and assistance as may be required to implement and administer the Chpt. 100 Tax Abatement through completion; and

WHEREAS, it is the City's policy that a developer who desires assistance from the City in a public-private partnership or through the use of economic incentive tools shall demonstrate the financial ability to allow for the full and fair evaluation by the City of all development proposals and requests for economic incentives from the City; and

WHEREAS, in order for the City to fully consider and evaluate the Application, the City requires the Developer to deposit funds with the City to be used by the City to pay expenses necessary to perform a full evaluation of the Application, and engage consultants as needed for such evaluation.

NOW THEREFORE, in consideration of the foregoing and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereby agree as follows:

1. City and Developer Services.

A. The City shall provide the following City Services ("City Services"):

- i. Prepare or consult with the Developer or its designee on the preparation and consideration of the Application in accordance with the provisions of the Act and other applicable laws, give all notices, make all publications and hold hearings as required by the Act, and other applicable laws;
- ii. Provide necessary staff, legal, financial, and planning assistance to review and evaluate the Application for the City, and to prepare and present required ordinances to the Board of Aldermen of the City;
- iii. Provide the necessary staff and legal, financial and planning assistance to prepare and negotiate a definitive agreement between the Developer (or its assignee or designee) and the City for implementation of the proposed Chpt. 100 Plan and Chpt. 100 Tax Abatement (the "Development Agreement"); and
- iv. If a Development Agreement is entered into, provide the necessary staff, legal, financial and planning assistance to administer the Development Agreement.

B. The Developer shall:

- i. Assist and cooperate with the City in providing the City Services;
- ii. Provide to the City, upon request, a copy of surveys, planning documents, economic projections, engineering work, environmental studies and other information obtained or to be obtained by the Developer containing information that the City will reasonably need or would otherwise be required for the consideration of the Application for approval by the City pursuant to the Act.

2. Initial Deposit.

The City acknowledges receipt of Twenty Thousand Dollars (\$20,000.00) (the "Deposit") from the Developer. The City shall disburse the Deposit as set forth in Section 4 and shall notify the Developer when necessary to re-establish the Deposit in accordance with Section 3 hereof, from which additional disbursements may be made as needed.

3. Additional Funding.

- A. When it appears to the City that fifty percent (50%) of the Deposit has been drawn or will be disbursed, the City shall submit to Developer an itemized statement for actual out-of pocket expenses neessary to perform its obligations hereunder or for any additional obligations or expenditures reasonably estimated to be incurred by the City in connection with this Agreement; provided that such additional deposit not to exceed \$20,000.00. Such statements shall be submitted on a regular periodic basis, but no more often than monthly. The Developer shall pay the City the amount set forth on such statements (the "Additional Funds") within thirty (30) days of receipt thereof. If such funds are not so received, the City shall be relieved of any and all obligations hereunder until paid or may terminate this Agreement pursuant to Section 8.
- B. The City and the Developer agree that the Developer shall reimburse the City for its actual reasonable out-of-pocket expenses necessary to perform the City's obligations hereunder, using special legal counsel, a financial advisor and/or other consultants as approved according to

this paragraph. The City shall advise the Developer in writing in advance if it intends to utilize the services of any other consultants, other than special legal counsel, to perform its obligations under the terms of this Agreement. Such written agreement shall include the name of the consultant, the service to be preformed and an estimate of the cost expected.

C. Both the City and the Developer acknowledge that expenses incurred by the City may exceed the initial deposit of \$20,000.00. Notwithstanding the foregoing or anything in this Agreement to the contrary, the Developer may, at any time, determine not to pay Additional Funds by providing the City with written notice that the Developer will no longer pay any expenses in excess of the total expenses incurred on the date the City receives notice of the Developer's decision not to proceed. The City may treat such election by Developer not to pay Additional Funds as Developer's election to withdraw its application for consideration of the Chpt. 100 Tax Abatement and terminate this Agreement.

4. Disbursement of Funds.

The City shall disburse the Deposit and Additional Funds for reimbursement of costs to the City on or before the thirtieth (30th) day of each month, and for consulting fees and the payment of all out-of-pocket expenses incurred by the City in connection with the performance of its obligations under this Agreement as payment for such expenses as they become due. The City shall send to the Developer a copy of the record for each disbursement made pursuant to this Agreement.

5. Application Administration.

In addition to the services set forth in Section 1, the City may be required to provide services from time to time for the continuing administration of the Application, if approved by the Developer. Upon appropriate itemization, the City shall be reimbursed by the Developer for actual meeting expenses and other third-party expenses that are reasonable or incidental to the general operations of the City with respect to administration of the Application and any development that results from the Application, but specifically excluding any amount attributable to the time of any salaried staff member of the City. The provisions of this section shall apply until such time as the City and the Developer agree to and execute a Development Agreement between the Developer and the City.

6. Legal Representation.

The Developer understands and acknowledges that this arrangement is an accommodation to the Developer in which the City's special legal counsel is not providing legal representation to the Developer and that no attorney-client relationship between the Developer and the City's special legal counsel shall exist by any reason including, but not limited to, the Developer's payment of the City's legal expenses. Developer further understands that legal counsel paid pursuant to this Agreement is legal counsel for the City and acknowledges the duties of said counsel to the City of confidentiality and loyalty.

7. Termination.

A. In the event the Developer fails to perform any of its obligations herein, the City

may terminate this Agreement, at its sole discretion if the Developer fails to cure the default within ten (10) days after written notice to the Developer of the default. Upon such termination, the City shall retain the Deposit and Additional Funds, if any, necessary to reimburse the City for all expenses incurred under this Agreement to the date of termination.

- B. The parties hereto acknowledge that the Developer may determine to abandon the Application at any time. Upon written notice of abandonment by the Developer, this Agreement shall terminate and the City shall retain the Deposit and Additional Funds, if any, necessary to reimburse the City for all expenses incurred under this Agreement up to the date of termination.
- C. Upon termination of this Agreement, in the event the Deposit and Additional Funds are insufficient to reimburse the City for the outstanding expenses of the City payable hereunder, the Developer shall reimburse the City as set forth in Section 3. After termination of this Agreement, any amounts remaining from the Deposit and the Additional Funds after all amounts have either been paid as directed by, or reimbursed to, the City shall be returned to the Developer within ten (10) days of the termination date.
- D. This Agreement may be terminated by mutual agreement of the City and the Developer pursuant to a Development Agreement that is executed by the City and the Developer.

8. City Requirements and Prior Approval.

The Developer agrees to comply with all applicable laws and City ordinances, including, but not limited to, the City's zoning ordinances, subdivision regulations and all planning or infrastructure requirements related to the development of Developer's property. The parties agree that execution of this Agreement in no way constitutes a waiver of any requirements of applicable City ordinances or policies and does not in any way constitute prior approval of any future proposal for development, including the Application. The parties understand that the City may not lawfully contract away its police powers and that approval of the Application and any zoning, subdivision and similar development applications cannot be contractually guaranteed. This Agreement does not alter or diminish the City's ability to exercise its legislative discretion to consider the Application in accordance with the Act and all applicable laws with respect to development of the property.

Before a vote by the Board of Aldermen for approval or disapproval of any component of the Application, the Development Agreement with the Developer, or any other measure associated with the Chpt. 100 Tax Abatement, the Developer shall deposit with the City, upon notice from the City, sufficient funds to pay all outstanding expenses incurred hereunder and such other funds as the City's outside legal counsel and financial consultant may estimate are necessary for the completion of their services related to the Application.

9. Notice.

Any notice, approval, request or consent required by or asked to be given under this Agreement shall be in writing and deemed to have been given or made (a) three (3) business days after deposit with the United States Postal Service as registered or certified mail, postage prepaid, (b) upon delivery if delivered by hand, (c) electronic transmission (e-mail), or (d) one (1) business day after presented to a recognized overnight courier service (such as Federal Express), fee

prepaid, for next day delivery, and in each case addressed as follows:

To the City:

with a copy to:

Devin Lake
City Administrator
City of Osage Beach
1000 City Parkway
Osage Beach, Missouri 65065

City Attorney City of Osage Beach 1000 City Parkway

Cole Bradbury

Osage Beach, Missouri 65065

To the Developer:

with a copy to:

Sri Madala Managing Director Patriots Equity Partners LLC 117 Chesterfield Bus. Pkwy Suite 107 Chesterfield, MO 63005 Ernesto R. Segura Attorney for the Developer Husch Blackwell LLP 8001 Forsyth Blvd, Suite 1500 Clayton, Missouri 63105

The City or Developer (each a "Party") may specify that notice be addressed to any other person or address by giving to the other Party ten (10) days written notice of such change.

10. Miscellaneous.

- A. <u>Governing Law, Counterparts</u>. This Agreement shall be governed by Missouri law and may be executed in counterparts.
- B. <u>Severability</u>. If any provision of this Agreement shall be unenforceable, the remainder of this Agreement shall be enforced as if such provision were not contained in this Agreement.
- C. <u>No Waiver</u>. Failure of any Party to this Agreement to enforce its rights pursuant to this Agreement shall not be deemed a waiver of any such rights.
- D. <u>Successors and Assigns</u>. This Agreement may not be assigned by any Party without the prior written consent of all Parties. No assignment, unless specifically provided for in such consent, shall relieve the assigning Party of any liability pursuant to this Agreement. This Agreement shall be binding upon the Parties and their successors and permitted assigns.

[remainder of page left intentionally blank]

IN WITNESS WHEREOF, the Parties have executed this Agreement as of the Effective Date.

CITY OF OSAGE BEACH, MISSOURI

Michael Harmison Mayor

Attest:

Tara Berreth, City Clerk

Approved as to form:

Cole Bradbury, City Attorney

PATRIOTS EQUITY PARTNERS LLC

Sri Madala, Managing Director