

AN ORDINANCE OF THE CITY OF OSAGE BEACH, MISSOURI, AUTHORIZING THE MAYOR TO SIGN A FIVE-YEAR AGREEMENT WITH FORWARD SLASH TECHNOLOGIES FOR INSTALLATION, PHONE SERVICE, MANAGEMENT, AND SUPPORT OF NEW ON-PREMISE VOICE OVER IP PHONE SYSTEM FOR AN AMOUNT NOT TO EXCEED \$79,649.35.

BE IT ORDAINED BY THE BOARD OF ALDERMEN OF THE CITY OF OSAGE BEACH, AS FOLLOWS, TO WIT:

Section 1. The Board of Aldermen of the City of Osage Beach hereby authorizes the Mayor to sign a five-year agreement with Forward Slash Technologies under substantially the same terms and conditions as set out in the attached contract ("Exhibit A").

Section 2. Total expenditures or liability authorized under the contract shall not exceed Seventy-Nine Thousand, Six Hundred Forty-Nine Dollars and Thirty-Five Cents (\$79,649.35).

Section 3. The City Administrator is hereby authorized to take such further actions as are necessary to carry out the intent of this Ordinance and Contract.

Section 4. This Ordinance shall be in full force and effect from date of passage and approval by the Mayor.

READ FIRST TIME: March 16, 2023

READ SECOND TIME: April 6, 2023

I hereby certify that the above Ordinance No. 23.19 was duly passed on April 6, 2023, by the Board of Aldermen of the City of Osage Beach. The votes thereon were as follows:

Ayes: 6

Nays: 0

Abstain: 0

Absent: 0

This Ordinance is hereby transmitted to the Mayor for his signature.

April 6, 2023
Date

Tara Berreth
Tara Berreth, City Clerk

Approved as to form:

Cole Bradbury
Cole Bradbury, City Attorney

I hereby approve Ordinance No. 23.19.

April 6, 2023
Date

Michael Harmison
Michael Harmison, Mayor

ATTEST:

Tara Berreth
Tara Berreth, City Clerk

Forward Slash Technology

13610 Barrett Office Drive
Suite 9G
Ballwin Missouri 63021
Phone:314-403-1230

Date	Expiry Date	Quotation #
03/28/2023	04/11/2023	Quot12739

Quotation To:	Attention:
The City of Osage Beach 1000 City Parkway Osage Beach, MO 65065 UNITED STATES	Mike Welty 573-302-2000 x1011 mwelty@osagebeach.org

Name	Item Type	Description	Quantity	Unit Price	Total
Misc Hardware / Patch Cables	Product Item	Miscellaneous Cable Management Supplies	1.00	\$500.00	\$500.00
Labor/Project Management	Fixed Price Item	FST engineers to install Mitel phone system (see proposal document for full details and SOW)	1.00	\$14,820.00	\$14,820.00
DUAL T1/E1 TRUNK MMC - SW	Product Item	DUAL T1/E1 TRUNK MMC	1.00	\$1,242.00	\$1,242.00
MXe AC POWER SUPPLY - SW	Product Item	MXe AC POWER SUPPLY	1.00	\$300.00	\$300.00
PWR CRD C13 10A 125V - NA Plug - SW	Product Item	PWR CRD C13 10A 125V - NA Plug	2.00	\$10.50	\$21.00
MXe III Raid Sub -System - SW	Product Item	MXe III Raid Sub-System	1.00	\$1,134.00	\$1,134.00
MXe III-L Controller - SW	Product Item	MXe III-L Controller	1.00	\$3,300.00	\$3,300.00
MCD Mailbox license - SW	Product Item	MCD Mailbox license	1.00	\$30.60	\$30.60
MiVoice Business License - Digital Link - SW	Product Item	MiVoice Business License - Digital Link	2.00	\$900.00	\$1,800.00
NPUM Record A Call - SW	Product Item	NPUM Record A Call	1.00	\$0.00	\$0.00
MiVoice Business License-SINGLE LINE EXT - SW	Product Item	MiVoice Business License-SINGLE LINE EXT	10.00	\$45.00	\$450.00
MiCollab NPUM Advanced User x1 - SW	Product Item	MiCollab NPUM Advanced User x1	20.00	\$36.00	\$720.00
MiCb NPUM Mailbox Calldir x1 - SW	Product Item	MiCb NPUM Mailbox Calldir x1	5.00	\$24.00	\$120.00
MiVoice Bus License - Enterprise User - SW	Product Item	MiVoice Bus License - Enterprise User	2.00	\$105.00	\$210.00
MiVoice Border Gateway Virtual - SW	Product Item	MiVoice Border Gateway Virtual	1.00	\$150.00	\$150.00
MiCClient Licnse - Peering Adv Server - SW	Product Item	MiCClient Licnse - Peering Adv Server	1.00	\$0.00	\$0.00

Quotation

MiCClient Licnse - Federation Adv Server - SW	Product Item	MiCClient Licnse - Federation Adv Server	1.00	\$0.00	\$0.00
MiCollab Virtual Appliance - SW	Product Item	MiCollab Virtual Appliance	1.00	\$597.00	\$597.00
MiCollab NPUM MiVBus Mailbox Licensesx10 - SW	Product Item	MiCollab NPUM MiVBus Mailbox Licensesx10	3.00	\$210.00	\$630.00
MiVBus Enterprise SW for 3300 (no users) - SW	Product Item	MiVBus Enterprise SW for 3300 (no users)	1.00	\$897.00	\$897.00
UCCv4.0 Entry User for MiVoice Bus x1 - SW	Product Item	UCCv4.0 Entry User for MiVoice Bus x1	8.00	\$135.00	\$1,080.00
UCCv4.0 Entry User for MiVoice Bus x50 - SW	Product Item	UCCv4.0 Entry User for MiVoice Bus x50	1.00	\$5,610.00	\$5,610.00
UCCv4.0 STND User for MiVoice Bus x1 - SW	Product Item	UCCv4.0 STND User for MiVoice Bus x1	30.00	\$195.00	\$5,850.00
6930w IP Phone - SW	Product Item	6930w IP Phone	69.00	\$312.00	\$21,528.00
6940w IP Phone - SW	Product Item	6940w IP Phone	1.00	\$411.00	\$411.00
6905 Wall Mount Bundle - SW	Product Item	6905 Wall Mount Bundle	14.00	\$81.00	\$1,134.00
MIR Essentials Bundle - SW	Product Item	MIR Essentials Bundle	10.00	\$216.00	\$2,160.00
MIR Release BASE License - SW	Product Item	MIR Release BASE License	1.00	\$0.00	\$0.00
MIR EPE SWA Premium 5yr - SW	Product Item	MIR EPE SWA Premium 5yr	2280.00	\$1.05	\$2,394.00
RFP 12 Single Cell Base Station (NA) - SW	Product Item	RFP 12 Single Cell Base Station (NA)	1.00	\$173.00	\$173.00
112 DECT Phone, Universal (w/Charger) - SW	Product Item	112 DECT Phone, Universal (w/Charger)	1.00	\$173.00	\$173.00
DECT 112 Case and belt clip - SW	Product Item	DECT 112 Case and belt clip	1.00	\$25.00	\$25.00
3300 MxIII SATA SSD 2pk (Cntr-Server) - SW	Product Item	3300 MxIII SATA SSD 2pk (Cntr-Server)	1.00	\$440.00	\$440.00
MIR All In one - SW	Product Item	MIR All In one	1.00	\$0.00	\$0.00
MIR on MiVoice Business - SW	Product Item	MIR on MiVoice Business	1.00	\$0.00	\$0.00
WFO ASC Call Recording SRC License x1 - SW	Product Item	WFO ASC Call Recording SRC License x1	10.00	\$0.00	\$0.00
SWA Prem 5y MiVBus Analog Port - SW	Product Item	SWA Prem 5y MiVBus Analog Port	10.00	\$18.43	\$184.30
SWA Prem 5y MiVBus System - SW	Product Item	SWA Prem 5y MiVBus System	1.00	\$484.47	\$484.47
SWA Prem 5y MiVBus User - SW	Product Item	SWA Prem 5y MiVBus User	2.00	\$41.63	\$83.26

Quotation

SWA Prem 5y MiV BG System - SW	Product Item	SWA Prem 5y MiV BG System	1.00	\$97.02	\$97.02
SWA Prem 5y MiCollab System - SW	Product Item	SWA Prem 5y MiCollab System	1.00	\$386.82	\$386.82
SWA Prem 5y MiCollab UM Mailbx - SW	Product Item	SWA Prem 5y MiCollab UM Mailbx	35.00	\$13.24	\$463.40
SWA Prem 5y UCC Entry MiVB - SW	Product Item	SWA Prem 5y UCC Entry MiVB	58.00	\$51.61	\$2,993.38
SWA Prem 5y UCC Std MiVB - SW	Product Item	SWA Prem 5y UCC Std MiVB	30.00	\$81.27	\$2,438.10

Total:	\$75,030.35
Tax Value:	\$0.00
Grand Total :	\$75,030.35

Summary:

Sourcewell ID# 111979

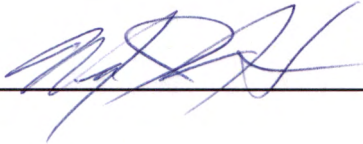
Terms And Conditions:

*** THIS IS NOT AN INVOICE ***

*** SHIPPING IS NOT INCLUDED IN THIS QUOTATION ***

*** Please be advised, due to global supply chain issues related to Covid 19 and the current lack of hardware availability, FST prices can only be guaranteed for 24 hours from the date of this quote. ***

Approval Signature



Date

April 10, 2023

MITEL VOIP PHONE SYSTEM PROPOSAL



DATE

02/09/2023

Forward Slash Technology
13610 Barrett Office Drive 9G
Ballwin, MO 63021

CONFIDENTIALITY STATEMENT

This agreement establishes a good faith relationship between Forward Slash Technology ("FST") and City of Osage Beach ("CoOB") for the purposes of reviewing this document. This document is the intellectual property of FST. CoOB agrees that the information contained within this document is proprietary information and that it shall not disclose, reproduce in any format, or use any of the terms, data, or any other material contained herein outside of CoOB, or for any other purposes other than to evaluate this document. CoOB further agrees that upon any request by any third party to review or reproduce any or all the information contained herein, FST must be notified, and any subsequent release of material must be authorized by FST. This agreement does not limit CoOB, to use information contained within this document if it is obtained from another source without restriction. Any subsequent revisions, addendums, or amendments to this document shall be covered under the terms of this confidentiality agreement by reference.

OVERVIEW

Currently, CoOB has a hosted Mitel Phone System deployed throughout all city locations. Due to rising monthly cost, FST recommends deploying a premise-based Mitel phone system. Premise-based systems offer the most stability and control when it comes to call routing, call control, and user configuration. Through MiVoice Business, CoOB will be able to create a more efficient, cost-effective communications environment.

Mitel Phone System

Forward Slash Technology recommends City of Osage Beach deploy a MiVoice Business premise-based phone system. With a premise-based phone system CoOB will not be subject to the frequent changes in service plans that often are associated with hosted phone solutions.

PRI Solution

The solution presented within this proposal will require adding a PRI. A PRI is a digital circuit that supports up to 23 simultaneous calls. On PRI you can have multiple numbers (Direct Inward Dials) that can each be directed to a specific device or message which offers guaranteed Quality of Service (QoS)

MIVOICE BUSINESS OVERVIEW

MiVoice Business is a fully customizable system, which can be expanded with a variety of additional features, through the procurement of additional licensing not included herein.

FST has highlighted features which would be a great benefit to CoOB and are included in the proposed system.

- **Dynamic Extension** allows a cell phone to ring in conjunction with or instead of a desk phone. People are now reachable at their office phone number, eliminating the need to give out personal cell or home numbers. This feature may be turned on and off remotely by dialing into the phone system or through the web portal.
- **Music on Hold** will allow the system of playing music or recorded announcements to waiting callers.
- **Direct Dial Numbers** allow special outside numbers to go direct to staff members or announcements.
- **System Scheduling** allows callers to reach different people at different times or days. For example, a menu choice for "After Hours Emergency" will find the person responsible each day.
- **Auto Attendant** allows the system to be configured with a separate backdoor number which is used by employees, friends, family or vendors. The backdoor number would be answered by an auto attendant to reduce call volume to the live attendant, greatly increasing the level of service to callers.
- **Voicemail to Email** employees can choose to receive incoming new voicemail message in their CoOB email inbox.

PHONES AND COMMUNICATIONS APPLIANCES

Mitel phones and appliances are designed to meet the needs of the individual user. From entry-level phones to touch-screen phones, each Mitel phone provides the high quality and feature richness for which Mitel is renowned.

Mitel 6905 IP Phone



The Mitel 6905 IP Phone is the preferred phone for those who want basic communications functions packaged in a compact enterprise device. The 6905 features dual Ethernet ports, three programmable Personal Keys and a large 2.75" LCD display. The 6905's true HD handset and speakerphone provide remarkable wideband audio quality.

Mitel 6920w IP Phone

The 6920w IP phone is flexible and delivers a high-quality communications experience. It features a 3.5-inch LCD screen with backlit display that showcases the intuitive user interface in high resolution to maximize productivity.

High quality full duplex speakerphone and advanced processing delivers exceptional sound for a superior voice experience. USB headset support and innovative analog headset ports allow you to find the fit for your office needs.



Mitel 6930w IP Phone



The Mitel 6930w IP phone is designed from the ground up to provide an exceptional HD audio experience via its speech-optimized handset, full-duplex speakerphone, and support for Bluetooth, USB and analog headsets. Supporting today's high-speed networks through dual Gigabit Ethernet ports, this phone offers a 4.3-inch color backlit LCD display and HD wideband audio with advanced audio processing.

Programmable personal and context sensitive keys allow you to tailor the 6930w into the ideal desk phone. The optional voice optimized Bluetooth handset enables greater flexibility around your office where the handset is automatically charged via the deskphone.

MiVoice 6940w IP Phone

The Mitel 6940w IP phone is designed for executives who demand an exceptional device that meets their demanding communication needs. It is designed from the ground up to provide an HD audio experience via its speech optimized cordless handset, full-duplex speakerphone, and support for both Bluetooth and USB headsets.

Has a 7-in color LCD display that is easy to read and large enough to easily find out more about a caller. Eight programmable keys may be used for call appearances or speed dial numbers.



MiVoice 6970 IP Phone



The 6970 IP Conference Phone designed to make meetings easier and more efficient. A large 7-inch (800x480 pixel) color touch screen grants excellent visibility to an intuitive user interface for quick navigation to essential meeting information and functions. Enjoy crystal clear audio with high-definition speakers.

Mitel's Hi-Q audio technology and 360° beam-forming microphones with Automatic Gain Control (AGC) allow far end conference participants to listen with ease to the active talker while background noise and side conversations are silenced. With the Mitel 6970 IP Conference Phone, your entire meeting experience will be effortless.

SCOPE OF WORK

FST has assessed the needs and requests of City of Osage Beach and has developed the following proposal.

Primary Responsibilities – Forward Slash Technology: Mitel Phone System

Forward Slash Technology has carefully designed a Mitel MiVoice Business Phone system to meet the needs of CoOB. Specifically, FST will provide the below services to CoOB.

- Procurement of
 - 1 – Mitel MiVoice Business phone system (w/ all necessary licenses and hardware)
 - 82 – Mitel 6930 IP phones
 - 1 – Mitel 6940 IP phones
 - 4 – Mitel 6905 phones
- Phone System Configuration
 - Provide materials/templates to CoOB to assist with the planning process
 - Conduct planning calls with CoOB for phone system configuration
 - System programming
 - Call routing
 - Extension setup
- Phone System Installation of
 - One (1) Mitel MiVoice Business phone system
 - Deploying seventy-three (73) desktop phones
- Phone System Training
 - 8 (1 hour) user training sessions
 - Provide custom training materials
- Project Management
- System testing
- Go Live (system cutover)
- Post Deployment Support (changes to call routing, keymaps, features changes, etc.)

Client Responsibilities – City of Osage Beach

To ensure the success of our partnership, CoOB will need to participate by

- Assisting with information collection regarding users, extensions, phone numbers, etc., to build a call routing plan
- Providing access to facilities as required and mutually agreeable
- Providing access to systems and equipment as required and mutually agreeable

Carrier Services and Third-Party Vendor Responsibilities

- Phone number porting with losing carrier
 - This process is carrier specific and FST is required to work within the losing carrier's schedule. Porting request typically take approximately 6 to 8 weeks for completion

General Information

Any additional work requirements outside the scope of this proposal will be presented in the form of a change order and must be approved by CoOB prior to start of such work. No additional charges will be incurred without prior written approval from the client.

INVESTMENT SUMMARY - PHONE

Premise Phone System Project Costs		
Quantity	Description	Cost
1	Phone System Hardware & Software (See attached quote for detailed hardware / software costs)	\$59,710.35*
1	Phone System Labor (Initial Setup, Configuration, Deployment, Training, Go Live, Post Deployment Support)	\$14,820.00
1	Misc. Hardware / Patch Cables	\$500.00
Subtotal		\$75,030.35
Tax		\$0.00
Shipping (TBD)		
Total		\$75,030.35

100% of the Total Hardware / Software Cost is due upon contract signing > \$59,710.35

* Phone System Hardware & Software is based on Mitel Sourcewell Pricing. Sourcewell Pricing Guarantee's the lowest cost available from Manufacturer based on National Sourcewell Contract.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed on _____ . This proposal is offered as an all-inclusive turnkey solution and, unless noted otherwise, pricing is based on acceptance of both services and licenses. Any changes to this solution may result in additional costs. If not accepted within thirty (30) days, Forward Slash Technology reserves the right to withdraw this proposal. Should any adjustments to this proposal become necessary, Forward Slash Technology will draw up and present a "Change Order" to City of Osage Beach, for review and approval. Anything talked about, but not written herein, is not a part of this offer. The management of Forward Slash Technology reserves the right to make modifications to this offer. All orders and purchases are subject to the standard Terms and Conditions provided by Forward Slash Technology (attached) and credit approval.

City of Osage Beach

Forward Slash Technology



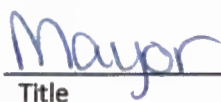
 Signature

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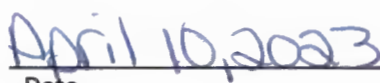
 Name

 Name



 Title

 Title



 Date

 Date